NOVARTIS

# Global Category manager - Quality control CAPEX (Robotics)

Job ID
REQ-10091086
Nov 03, 2026
LOC_IN

## About the Role

Major Accountabilities

- Translate global divisional Category strategy into effective sub-category strategies, sourcing plans and implementation activities.
- Lead sourcing initiatives within QC CAPEX (Robotics) and deliver agreed procurement savings and value targets.
- Contribute to the overall Category strategy, including supplier segmentation, strategic supplier identification and business planning.
- Lead strategic supplier relationships, establish consistent performance indicators and address supplier performance risks and issues promptly.
- Lead major contracting activities within the sub-category, ensuring negotiated agreements are clearly communicated and consistently applied.
- Gather supplier information and feedback from divisions, countries, sites, Category teams and Business Partners.
- Support the delivery of relevant Procurement Balanced Scorecard metrics and other measures of financial and customer value.
- Manage budgets and resource allocation within the area of responsibility, ensuring priority projects are appropriately resourced and delivered.
- Manage the performance and development of direct reports and contribute to the development of indirect team members, where applicable.

Minimum Requirements:

- 9+years of total experience and significant experience in Laboratory equipment and Automation, robotics, procurement, strategic sourcing or Category Management, with responsibility for complex sourcing initiatives.
- Experience developing and implementing category or sub-category strategies and sourcing plans. Technology-focused sourcing: Familiarity with sourcing technology-intensive solutions and considering lifecycle cost, scalability, interoperability and supplier or technology dependency would be an advantage.
- Strong experience managing strategic supplier relationships and supplier performance.
- Demonstrated commercial capability, including supplier negotiations and the management of significant contracts.
- Experience delivering procurement savings, value and relevant performance measures.
- Strong stakeholder-management skills, with the ability to collaborate across functions, countries, sites and business areas.
- Experience managing complex projects, priorities, budgets and resources within a procurement environment.
- Leadership capability, including experience managing and developing teams and talent.

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people’s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us!
Learn more here:

https://www.novartis.com/about/strategy/people-and-culture

Commitment to Diversity and Inclusion:
Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.
Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:
https://talentnetwork.novartis.com/network

## Role Requirements

Division
DIV_TO
Business Unit
Purchasing & Sourcing
Location
LOC_IN
Site
Hyderabad (Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area
FCT_PR
Job Type
Full time
Employment Type
Regular
Shift Work
No
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