NOVARTIS

Medical Manager Gene Therapy

Job ID
REQ-10091053
Oct 29, 2026
LOC_MX

About the Role

Main Responsibilities:

- Build and maintain strong scientific relationships with Key Opinion Leaders (KOLs), healthcare professionals and relevant external stakeholders, fostering high-quality scientific exchange and identifying insights that can inform the medical strategy.
- Ensure medical and scientific enquiries are addressed with high quality and in a timely manner, in accordance with applicable standards, and develop standard scientific response documents for frequently asked questions when appropriate.
- Provide medical and scientific input into the design, development and execution of clinical trials and clinical research activities, including the initiation and oversight of studies within the assigned Therapeutic Area.
- Support the country strategy and execution of Non-Interventional Studies (NIS) and Investigator-Initiated Trials (IITs), contributing to local evidence-generation priorities.
- Contribute medical expertise and scientific insights to the development and execution of the Therapeutic Area medical strategy and annual medical activities.
- Coordinate the medical review and approval of locally developed medical and promotional materials, ensuring that global and regional materials are appropriately adapted to local scientific needs and approved according to applicable local and P3 guidelines.
- Translate scientific developments, external stakeholder perspectives and medical insights into actionable recommendations for cross-functional teams.
- Work collaboratively with Pharmacovigilance, Regulatory Affairs, Market Access, Quality Assurance, Commercial, Brand and other relevant functions, ensuring the medical perspective is incorporated into strategic discussions and business priorities.
- Support scientific and educational initiatives, including advisory boards, congress-related activities, scientific meetings and other medical education activities, as appropriate for the Therapeutic Area.
- Identify and assess potential risks within the area of responsibility and contribute to appropriate risk mitigation plans, internal controls and monitoring activities.
- Ensure all activities are conducted according to the highest standards of Ethics & Compliance, applicable regulations and company policies.
- Ensure technical complaints, adverse events and special case scenarios related to company products are reported within the required timelines and processes.

Profile Requirements

- University degree in Medicine.
- Strong scientific understanding and ability to critically interpret and communicate clinical and medical evidence.
- Relevant professional experience within Medical Affairs, clinical research, the pharmaceutical/biotechnology industry or a closely related scientific healthcare environment.
- Experience working within a Therapeutic Area and developing a strong understanding of the scientific landscape, patient journey and evolving standards of care.
- Experience interacting and developing credible scientific relationships with KOLs, investigators, healthcare professionals and other external scientific stakeholders.

- Understanding of clinical research and evidence generation, including clinical trials, non-interventional studies and/or investigator-initiated research.
- Experience collaborating with cross-functional partners such as Regulatory Affairs, Pharmacovigilance, Market Access, Commercial, Quality and Brand teams.
- Scientific credibility: Able to understand complex scientific information, critically assess clinical evidence and communicate it clearly to different audiences.
- Strategic thinking: Able to connect scientific developments, stakeholder insights, evidence gaps and patient needs with the broader Medical Affairs strategy.
- External stakeholder engagement: Strong ability to develop trusted, credible and non-promotional scientific relationships with KOLs and healthcare stakeholders.
- Communication and influencing: Excellent presentation, facilitation and communication skills, with the ability to influence across functions without relying on formal authority.
- Collaboration: Comfortable operating in a cross-functional environment and bringing the medical perspective into discussions with Medical, Commercial, Market Access, Regulatory, Pharmacovigilance and other teams.
- Clinical and analytical mindset: Ability to interpret scientific publications, clinical data and medical insights and identify their relevance for the Therapeutic Area.
- Execution and project management: Strong organizational skills with the ability to manage multiple medical activities, stakeholders and priorities while maintaining quality and appropriate governance.
- Learning agility: Intellectual curiosity and the ability to rapidly build knowledge in an evolving scientific and therapeutic environment.
- Ethics and integrity: Demonstrates sound judgment and a strong commitment to ethical scientific engagement, patient safety, regulatory requirements and compliance standards.

Key Success Measures

Success in this position will be demonstrated through:

- High-quality execution of the annual Medical Affairs plan and scientific activities.
- Effective scientific engagement and trusted relationships with key external stakeholders.
- Generation and communication of meaningful medical insights that contribute to Therapeutic Area strategy.
- Strong contribution to clinical research and local evidence-generation activities.
- Effective cross-functional collaboration and medical leadership.
- Consistent adherence to Ethics & Compliance, patient safety and applicable regulatory standards.

Why This Role?

This is an opportunity for a scientifically curious and externally focused Medical Affairs professional to have a meaningful impact beyond the traditional execution of medical activities. The Medical Manager will connect science, evidence, external expertise and internal strategy, helping shape medical priorities and ultimately supporting better outcomes for patients.

Role Requirements

Division
DIV_IM
Business Unit
General Management
Location
LOC_MX
Site
INSURGENTES
Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.
Functional Area
FCT_RD
Job Type

Full time
Employment Type
Regular
Shift Work
No
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