NOVARTIS

ED, Portfolio & Resource Analytics

Job ID
REQ-10090098
Oct 27, 2026
LOC_US

About the Role

Key Responsibilities:

- Enterprise and portfolio-wide scope spanning all US therapeutic areas, brands, and business functions – covering enterprise performance reporting, functional excellence, and enterprise investment and resource optimization.
- Leads two Director-led capability areas: Enterprise & Functional Excellence, and Enterprise Resource Optimization.
- Accountable for the enterprise standards that the pillar and TA teams apply, setting what “good” looks like across USLT reporting, KPI definition, and investment guidance.
- Principal I&A interface with Finance leadership, the Office of the NVS US President, and Strategy for enterprise performance and investment matters.
- Owns US enterprise/executive level Performance Vigilance processes like Monthly Business Review, Performance Pulse, Functional Business Reviews, etc
- Two-in-a-box relationship with modeling leadership in the Analytics, Capabilities & Modeling CoE, ensuring consultation and modeling operate as one capability from the stakeholder’s perspective.

Essential Requirements:

Novartis seeks a senior leader with extensive experience in the pharmaceutical or healthcare industry who has led enterprise-level analytics, performance, or investment capabilities. The successful candidate will have a proven track record of leading and developing high-performing teams including experienced managers, of establishing standards that a large organization actually adopts, and of engaging credibly with executive leadership – including holding a defensible point of view under challenge from senior finance and business stakeholders.

- Minimum 10+ years of experience in enterprise analytics, business performance, resource allocation, strategic finance, or management consulting within the pharmaceutical or healthcare industry
- Education: Bachelor’s degree in Business Administration, Finance, Economics, Engineering, or a related field; an MBA or advanced degree is preferred
- Minimum 5+ years of people management experience, including leading experienced managers and building senior talent
- Demonstrated experience establishing enterprise standards, methodologies, or reporting ecosystems adopted across a large, matrixed organization
- Proven track record of enabling data-driven decision-making at executive level, including addressing complex business challenges and shaping organizational strategy
- Experience partnering directly with Finance leadership on performance, investment, budget, or headcount matters

- Working knowledge of investment optimization and marketing mix methodologies sufficient to challenge assumptions and interpret results critically
- Experience managing relationships with senior leadership and external partners, and driving complex cross-functional initiatives to completion

Desirable Requirements:

- Management consulting experience at a top-tier firm, or comparable internal strategy leadership experience; Working knowledge of the US pharmaceutical commercial model and its data and analytics ecosystem
- Experience leading multiple distinct capability areas under a single leadership remit; Experience with executive reporting to a country or regional leadership team
- Experience operating through a large-scale organizational transformation or operating model redesign; Experience building and leading capability through offshore analytics hubs
- Familiarity with GenAI and AI-enabled approaches to reporting, investment analysis, and process modernization

Novartis Compensation Summary:

The salary for this position is expected to range between $236,600.00 and $439,400.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

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Role Requirements

Division
DIV_IU
Business Unit
General Management
Location

LOC_US
Site
East Hanover
Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation
Functional Area
FCT_MM
Job Type
Full time
Employment Type
Regular
Shift Work
No
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