NOVARTIS

Region Manager

Job ID
REQ-10090280
Oct 21, 2026
LOC_CN

About the Role

- Responsible for driving regional business objectives with strong execution and team management.
- Develop, implement, and monitor a customer-centric national business plan in collaboration with FLMs and cross-functional partners to optimize the customer experience
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- 负责大区业务管理，通过提升团队执行能力，和卓越之星，推动大区业务发展。
- 与跨职能团队紧密合作，制定、实施并持续优化客户互动策略和重点项目方案，优化客户体验。
- 按照公司要求及相关流程规定，及时报告与诺华产品相关的产品质量投诉、不良事件及特殊情况。

Role Requirements

Division
DIV_IM
Business Unit
Sales
Location
LOC_CN
Site
Beijing (Beijing)
Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd
Functional Area
FCT_SA
Job Type
Full time
Employment Type
正式（销售经理）
Shift Work
No
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