NOVARTIS

MSL/ Medical Manager CRM

Job ID
REQ-10090865
Oct 26, 2026
LOC_LT

About the Role

Scientific Engagement & External Medical Exchange

- Execute peer-to-peer, non-promotional scientific exchange with HCPs and MEs aligned to local TA priorities.

- Develop and maintain long-term, trust-based relationships with identified MEs and key institutions.

- Communicate and contextualize emerging clinical data, publications, and disease-area science.

- Identify, document, and share actionable medical insights from the field to inform local medical direction.

- Ensure all external interactions are conducted in compliance with Novartis policies, SOPs (Standard Operating Procedures), and Medical governance standards.

Local Medical Direction & TA Support

- Support localization and execution of the country's medical direction for assigned TA(s), aligned with regional and global direction.

- Translate medical direction into prioritized local activities (e.g. education, data generation support, scientific engagement).

- Provide scientific and medical input to cross-functional discussions where required (without promotional decision interventions).

- Act as the primary medical contact for assigned TA(s)

- Support launch readiness and lifecycle activities from a medical perspective, as applicable.

Medical Education & Scientific Communication

- Contribute to planning and delivery of local medical education initiatives and scientific meetings.

- Drive advisory boards, scientific events, and internal medical briefings, in line with governance requirements.

- Ensure scientific accuracy and medical relevance of locally used medical materials, where review is assigned.

- Collaborate with regional or global teams to adapt approved content to local medical needs.

Insights, Evidence & Medical Governance Interface

- Systematically capture, synthesize, and communicate medical insights and unmet needs from the field.

- Support evidence generation activities

- Act as a key interface to Medical Governance, Evidence & Operations roles, or points of contact.

- Ensure traceability and documentation of medical activities as required by governance standards.

Medical Governance & Medical Information

- Perform required medical reviews, documentation, and traceability in collaboration with governance functions.

- Handle medical information requests, including preparation or localization of medical responses, ensuring scientific accuracy, balance, and non-promotional content.

Medical Partnerships

- Build and maintain strong partnerships with Medical Experts, scientific societies, and academic institutions to support collaboration and scientific leadership in the TA.

- Act as a scientific resource for internal partners, providing clinical context, data interpretation, and training.

- Represent the company as the credible scientific ambassador in the TA, contributing to a positive reputation with key stakeholders and institutions.

Compliance & Governance

- Ensure all engagements, materials, and activities meet ERC, regulatory, and medical governance requirements.

- Maintain accurate reporting, CRM documentation, and activity tracking.

- Perform other job-related duties and responsibilities as required by the organization and/or OPM, in line with the employee’s qualifications, competencies, and professional experience

We offer:

Base pay 45k-75k gross EUR annually

Bonuses as per Company guidline

Role Requirements

Primary location salary range
€45,710.00 - €84,890.00
Division
DIV_IM
Business Unit
General Management
Location
LOC_LT
Site
Lithuania
Company / Legal Entity
LTP2 (FCRS = LV001) SIA Baltics, Lithuanian
Functional Area
FCT_RD
Job Type
Full time
Employment Type

Regular
Shift Work
No
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