NOVARTIS

Manager, Product Trainer Neuro - Immunology- Multiple Positions

Job ID
REQ-10090417
Oct 22, 2026
LOC_US

About the Role

Major accountabilities:

· Lead and support the design, development, and implementation of product, disease-state, portfolio, and core capability curricula. Ensure learning is structured to support progression from foundational knowledge to advanced application and thought-leader engagement.

· Lead and support content development for continuing education and internal training meetings; partner with Therapeutic Area leadership to identify priorities and incorporate relevant content into presentations, workshops, and learning experiences.

· Identify, adapt, and promote existing internal learning assets that are relevant to the field.

· Conduct ongoing learning needs analyses using internal customer feedback, field interactions, performance insights, and subject matter expert input; use findings to refine the training strategy and curriculum.

· Develop role-specific curricula for diverse customer-facing teams. Build understanding of commercial and cross-functional field roles and strengthen collaboration and orchestration among them.

· Support vendor selection and contract negotiations for learning solutions and manage assigned training budgets and deliverables.

Lead and facilitate training programs across the product portfolio and partner with stakeholders to execute high-quality learning experiences.

Essential Requirements

Education: BA/BS Required

· 2-5 years of pharmaceutical experience (preferred) – Experience could be across any combination of the following:

Sales representative

Sales training experience

Marketing

· Strong diverse product, disease-state and portfolio knowledge, with the agility to learn and support multiple disease areas, therapies, priorities, and customer needs.

· Presentation, facilitation and platform skills, including ability to communicate in small and large settings.

· Artificial Intelligence (AI) Fluency.

· Strong Communication (oral/ written) & interpersonal skills.

·Understanding of portfolio strategy, business priorities, and associated tactics.

· Ability to partner effectively across functions, including commercial, medical, market access, patient services, capabilities, and external vendors.

· Administrative management skills: planning, organization, operational decision making and analysis.

· Demonstrated experience in working with others to achieve organizational objectives including the ability to anticipate and adapt, own and/ or work group tactics to support changing business needs.

Preferred Experience

Diverse marketplace, customer, and competitive landscape knowledge of Neuro-Immunology

Novartis Compensation Summary:

The salary for this position is expected to range between $126,000 and $234,000 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Role Requirements

Division
DIV_IU
Business Unit
Finance
Location
LOC_US
Site
Remote Position (USA)
Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation
Functional Area
FCT_SA

Job Type
Full time
Employment Type
Regular
Shift Work
No
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List of links present in page

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