NOVARTIS

Medical Oncology Head

Job ID
REQ-10088856
Oct 22, 2026
LOC_JP

About the Role

Medical TA Strategy

- Adapt international medical plans into a country tailored Medical TA strategy supporting prelaunch, launch and lifecycle management.
- Build a strategic orientation and tactical plans across external insights, medical education, and publication planning.
- Set and oversee the local data generation strategy (RWE, HEOR inputs, evidence generation, Phase IV/IIIb) including publication plans.
- Provide scientific and clinical expertise to inform trial design, feasibility, integrated evidence strategies, and local clinical programs.
- Serve as the disease area expert for internal stakeholders (Marketing, Market Access, Regulatory, Commercial, Digital).
- Guarantee ERC/compliance in all medical activities and materials.

Medical Engagement

- Lead and guide all peer-to-peer scientific exchange with HCPs and Medical Experts (MEs) to ensure credible, unbiased, scientific dialogue.
- Oversee MSL strategic direction, ensuring coherent field engagement plans aligned to TA strategy.
- Ensure systematic external insight gathering and translate insights into strategic recommendations.
- Support internal teams with medical knowledge, clinical data interpretation, and training.
- Ensure medical teams maintain highest standards in evidence based, ethical engagement.

Medical Education & Scientific Communication

- Design and execute the medical education strategy, including scientific events, symposia, hospital meetings, and congress activities.
- Localize and produce high quality scientific communication materials (presentations, publications, external education tools).
- Partner with Medical Customer Excellence and other internal functions on external scientific event planning, vendor management, congress measurement and reporting.
- Lead or support publication planning for the country TA.
- Provide scientific inputs to EE Capability Building to design/localize capability programs/curricula for medical teams and for TA teams and partner for the delivery of those.

Medical Partnerships

- Build and maintain strong partnerships with Medical Experts, scientific societies, and academic institutions to support collaboration and scientific leadership in the TA.
- Partner cross-functionally with Commercial TA Heads, Value & Access, Regulatory, Execution Excellence and global/international/regional medical teams.

- Represent the company as the credible scientific ambassador in the TA, contributing to a positive reputation with key stakeholders and institutions.
- Strengthen the medical ecosystem by shaping joint value creation initiatives, evidence based collaborations, and multistakeholder partnerships.

Leadership & Culture

• Foster an engaged, high-performance culture with clear goals, coaching, and ongoing development.

• Attract future ready talents, help them grow, and keep them engaged; strengthen succession and capability across the country organization.

• Lead by example with Novartis Leadership Expectations, encouraging transformation, strong performance, and a growth mindset.

Ideal Background

Experiences:

- 7+ years in Medical Affairs and/or Clinical Development
- Experience working in Oncology Therapeutic Area
- Proven track record in developing and executing medical strategies across the product lifecycle.
- Prior leadership experiences.
- Experience in scientific engagement with Medical Experts/HCPs and guiding MSL/field medical teams.
- Demonstrated experience in evidence generation, publication planning, and interpreting clinical data.
- Cross-functional collaboration experience with Market Access, Regulatory, Marketing, Commercial.
- Experience leading medical education programs, congress activities, and external scientific events.
- Exposure to regional/global medical functions with ability to translate strategy into local action.
- undefined

Functional Capabilities:

- Ability to design and deliver country specific medical strategies, translating global direction into local execution.
- Strong scientific expertise with ability to interpret and communicate complex clinical data.
- Skilled in planning and overseeing local evidence generation (RWE, Phase IV, observational research).
- Proficient in developing/adapting scientific communication and medical education materials.
- Strong commercial business acumen.
- Ability to collaborate effectively across matrix teams and provide clear medical leadership to cross-functional partners.
- Solid understanding of compliance, regulatory requirements, and governance processes.
- undefined

Leadership Capabilities & Mindset:

- Strategic thinker who can anticipate trends and translate insights into clear TA priorities.

- Influential leader able to align cross functional stakeholders and build trust with internal/external partners.
- Strong people leader who develops others through coaching, feedback, and scientific role modeling.
- Drives execution and fosters a results-oriented, evidence-based culture.
- Comfortable navigating ambiguity and complexity while driving innovation and continuous improvement.
- Excellent communicator with the ability to simplify complex scientific concepts for diverse audiences.
- High integrity, ethical judgment, and a patient centric mindset guiding all interactions.

Location

Tokyo (Toranomon Hills)

Role Requirements

Division
DIV_IM
Business Unit
Marketing
Location
LOC_JP
Site
Toranomon (NPKK Head Office)
Company / Legal Entity
JP05 (FCRS = JP005) Novartis Pharma K.K.
Functional Area
FCT_RD
Job Type
Full time
Employment Type
Regular
Shift Work
No
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