NOVARTIS

Access Field Head- West

Job ID
REQ-10088390
Sep 22, 2026
LOC_CN

About the Role

Key Responsibilities

· Define regional access objectives and strategies aligned with company priorities, and drive execution to deliver business impact.

· Interpret national and local healthcare and reimbursement policies, identify regional opportunities and risks, and provide actionable insights for business decisions.

· Lead end-to-end delivery of regional access initiatives through strong cross-functional alignment and disciplined execution.

· Build long-term strategic partnerships with key regional healthcare stakeholders to advance sustainable patient access.

Key Performance Indicators

· Achievement of regional reimbursement and formulary listing objectives.

· Price outcomes against agreed targets.

· Timeliness of reimbursement and patient access.

· Breadth and quality of market availability and access.

· Compliance with applicable laws, regulations, company policies, and ethical standards.

Qualifications and Capabilities

· Minimum five years of market access experience, with strong insight into healthcare and reimbursement policies.

· Strong cross-functional collaboration and stakeholder management skills.

· Strategic mindset with a strong track record of execution and delivery.

· Proven leadership in setting direction, engaging teams, and driving results.

Role Requirements

Division
DIV_IM
Business Unit
Corporate & Division Services
Location

LOC_CN
Site
Chengdu (Sichuan Province)
Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd
Functional Area
FCT_MA
Job Type
Full time
Employment Type
Regular
Shift Work
No
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