NOVARTIS

Access Field Manager

Job ID
REQ-10086717
Aug 27, 2026
LOC_IN

About the Role

Key Responsibilities

- Co-create market access initiatives with government institutions and health administrations.
- Assess patient journeys and remove access barriers through health system strengthening.
- Identify innovative access channels for reimbursed beneficiaries.
- Develop strategic and tactical access plans aligned to the portfolio.
- Deliver health system solutions, disease awareness initiatives, and pathway creation programs.
- Unlock alternative funding sources, including public-private partnerships and Managed Entry Agreements.
- Build relationships with government officials, policymakers, healthcare providers, and patient organizations.
- Support state-level advocacy and public policy engagement.
- Partner with marketing and communications teams on value proposition messaging.

Essential Requirements

- Relevant science degree plus a master's degree in Business Administration, Public Policy, Communications, or equivalent.
- Minimum 8 years of experience, including 5+ years in public health, market access, healthcare strategy, development sector, or related fields.
- Experience working with state governments, public health institutions, payers, and healthcare administrators.
- Strong cross-functional collaboration and stakeholder leadership skills.

Essential Requirements

- Market access and reimbursement expertise
- Public affairs and policy advocacy
- Health economics and health system strategy
- Government stakeholder management
- Public-private partnerships
- Real-world evidence
- Strategic partnerships and impact measurement
- Agility, adaptability, analytical thinking, and customer-centricity

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients’ lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Read our handbook to learn about all the ways we’ll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Role Requirements

Division

DIV_IM
Business Unit
Marketing
Location
LOC_IN
Site
Mumbai (Head Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area
FCT_MA
Job Type
Full time
Employment Type
Regular
Shift Work
No
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List of links present in page

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