NOVARTIS

Associate Director, Strategy Associate

Job ID
REQ-10086135
Aug 21, 2026
LOC_US

About the Role

Key Responsibilities:

- Structure workstreams, analyses, interviews, workshops, and deliverables for assigned US Business Strategy projects.
- Coordinate functional strategy inputs and pressure-test whether functional plans ladder to US commercial enterprise priorities.
- Synthesize market, customer, competitor, policy, portfolio, financial, and operating model inputs into clear strategic choices.
- Prepare US LT-ready recommendations, strategic options, and trade-off narratives.
- Manage stakeholder follow-ups, risks, dependencies, and action tracking for workstreams.
- Support transition from recommendation to execution by documenting owners, milestones, KPIs, and dependencies

Essential Requirements:

Education (minimum/desirable):

- Required: Bachelor’s degree in a related field
- Preferred: Advanced degree (Master of Science and/or MBA)

Experience:

- 5+ years of consulting, corporate strategy, commercial operations, project management, analytics, pharma business planning, partnership / innovation, or strategic transformation experience relevant to the pillar.
- Strong structured thinking, quantitative and qualitative analysis, PowerPoint, Excel, storytelling, stakeholder management, and follow-through.
- Demonstrated ability to independently own workstreams and convert data / interviews into implications and recommendations.

Desirable Requirements:

- Experience in pharma / healthcare, commercial strategy, strategy consulting, business development / partnerships, AI / digital, or enterprise transformation.
- Experience preparing materials for senior leadership or governance forums.

The salary for this position is expected to range between $132,300.00 and $245,700.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people click here.

Role Requirements

Division
DIV_IU
Business Unit
General Management
Location
LOC_US
Site
East Hanover
Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation
Functional Area
FCT_BS
Job Type
Full time
Employment Type
Regular
Shift Work
No
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Associate Director, Strategy Associate

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