NOVARTIS

Country Proc Manager - China Commercial

Job ID
REQ-10081092
Aug 14, 2026
LOC_MY

About the Role

Major Accountabilities

- Deliver Procurement Strategy Execution: Implement country/cluster procurement strategies aligned with global priorities and business goals.
- Drive Cost Efficiency & Productivity: Own and deliver cost savings, productivity improvements, and payment term enhancements within the scope.
- Ensure Procurement Compliance: Maintain high standards of PO compliance, contract compliance, and adherence to procurement processes and systems.
- Lead End-to-End Procurement Operations: Oversee the full procurement lifecycle, ensuring seamless execution, policy adherence, and integration with capability centers.
- Manage Stakeholder Relationships:Build strong partnerships with business stakeholders, act as a trusted advisor, and align procurement initiatives to business needs.
- Enable Strategic Supplier Management:Develop and manage key supplier relationships to drive value, innovation, and cost-effectiveness.
- Execute Supplier Strategy Locally:Implement global/regional supplier strategies, including contract execution, supplier onboarding, and tail spend management.
- Drive Communication & Collaboration:Ensure effective communication across procurement functions (operations, category teams, compliance) and promote alignment.

Minimum Requirements

- Educational Qualification: Bachelor’s degree required; preferred in Business, Human Resources, Organizational Development, or related field.
- Language Proficiency: Fluency in Mandarin (spoken) is required to support regional/global stakeholder and supplier interactions.
- Procurement Experience:3–5 years of experience in procurement or category management within a multinational or complex organization.
- Category Expertise (Commercial Preferred):Strong experience in procurement/category management, with preference for exposure to commercial categories.
- Cost Optimization & Sourcing Delivery: Proven track record of delivering cost optimization, sourcing execution, and measurable savings.
- Supplier Negotiation & Management Skills: Demonstrated success in supplier negotiations, contracting, and ongoing supplier relationship management.
- Stakeholder Management & Influence: Ability to effectively engage and influence senior stakeholders across functions.
- Change Management Capability: Experience leading or supporting transformation initiatives and managing change in dynamic environments.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients’ lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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Commitment to Diversity and Inclusion:
Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Role Requirements

Division
DIV_TO
Business Unit
Purchasing & Sourcing
Location
LOC_MY
Site
Selangor
Company / Legal Entity
MY01 (FCRS = MY001) Novartis Corporation (Malaysia) Sdn. Bhd. (197101000541)
Functional Area
FCT_PR
Job Type
Full time
Employment Type
Regular
Shift Work
No
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