

Access Field Head- West

Job ID

REQ-10088390

Sep 22, 2026

LOC_CN

About the Role

Key Responsibilities

- Define regional access objectives and strategies aligned with company priorities, and drive execution to deliver business impact.
- Interpret national and local healthcare and reimbursement policies, identify regional opportunities and risks, and provide actionable insights for business decisions.
- Lead end-to-end delivery of regional access initiatives through strong cross-functional alignment and disciplined execution.
- Build long-term strategic partnerships with key regional healthcare stakeholders to advance sustainable patient access.

Key Performance Indicators

- Achievement of regional reimbursement and formulary listing objectives.
- Price outcomes against agreed targets.
- Timeliness of reimbursement and patient access.
- Breadth and quality of market availability and access.
- Compliance with applicable laws, regulations, company policies, and ethical standards.

Qualifications and Capabilities

- Minimum five years of market access experience, with strong insight into healthcare and reimbursement policies.
- Strong cross-functional collaboration and stakeholder management skills.
- Strategic mindset with a strong track record of execution and delivery.
- Proven leadership in setting direction, engaging teams, and driving results.

Role Requirements

Division

DIV_IM

Business Unit

Corporate & Division Services

Location

LOC_CN

Site

Chengdu (Sichuan Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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