

Pricing and Access Contracting Manager

Job ID

REQ-10087458

Sep 17, 2026

LOC_PH

About the Role

Major accountabilities:

- Develop pricing submissions, business cases, forecasts, and scenario analyses.
- Translate market dynamics and payer insights into pricing and contracting strategies.
- Manage pricing contracts, commercial systems, rebates, and related governance processes.
- Support or lead negotiations with payers, hospitals, and contracting authorities.
- Coordinate tender submissions, documentation, renewals, and commercial agreements.
- Assess the impact of pricing decisions on access, market share, and financial outcomes.
- Partner with Market Access, HEOR, Commercial, Finance, and launch teams.
- Monitor competitor pricing and respond to customer and payer enquiries.

Requirements

- A degree in business, economics, life sciences, or a related field.
- Experience in pharmaceutical pricing, contracting, market access, or commercial operations.
- Hands-on experience with pricing models, business cases, tenders, rebates, or payer systems.
- Strong analytical, forecasting, financial interpretation, and process-management skills.
- Ability to influence across functions and manage complex stakeholder relationships.
- A customer-focused, solutions-oriented mindset with high accountability and strong compliance standards.

Role Requirements

Division

DIV_IM

Business Unit

General Management

Location

LOC_PH

Site

Makati City

Company / Legal Entity

PH03 (FCRS = PH003) Novartis Healthcare Philippines, Inc

Functional Area

FCT_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10087458

Pricing and Access Contracting Manager

[Apply to Job](#)

Source URL: <https://jobapi.novartis.com/req-10087458-pricing-and-access-contracting-manager>

List of links present in page

1. <https://jobapi.novartis.com/req-10087458-pricing-and-access-contracting-manager>
2. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Makati-City/Pricing-and-Access-Contracting-Manager_REQ-10087458
3. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Makati-City/Pricing-and-Access-Contracting-Manager_REQ-10087458