

HEOR/HTA Manager

Job ID

REQ-10087968

Sep 15, 2026

LOC_KZ

About the Role

Major Accountabilities:

HEOR/HTA Input & Planning

- Develop the country HEOR/HTA approach aligned with brand and access plans
- Identify evidence gaps early and propose mitigation actions across the product lifecycle
- Provide payer-focused input into integrated evidence planning and clinical development
- Advise on integration of HEOR evidence into brand and launch planning
- Monitor changes in HTA requirements and assessment trends

Evidence Generation & Value Demonstration

- Define and generate HEOR outcomes relevant for payer and HTA decision making
- Develop or oversee economic evidence including cost-effectiveness and budget impact
- Support generation of real-world evidence (RWE) (Real-World Evidence) where required
- Incorporate external data and new evidence to strengthen value narratives
- Translate evidence into clear value messages for Access use

Development of Local Dossier & Submissions

- Lead or contribute to development of value dossiers for payer and HTA submissions
- Manage development of economic models and analytical tools for access discussions
- Ensure submission materials meet quality, timing, and compliance standards
- Coordinate responses to HTA questions, consultations, and requests
- Conduct sensitivity and scenario analyses to support decision making

Cross-functional Collaboration & Operational Excellence

- Work closely with TA Access, Medical, Pricing, Finance, and International HEOR
- Coordinate internal contributors and external suppliers for HEOR deliverables (where relevant)
- Ensure on-time, on-budget delivery of HEOR and HTA activities
- Communicate plans, risks, and progress to internal stakeholders
- Execute all activities in line with ethical, legal, and compliance requirements

Key Performance Indicators:

Quality and timeliness of HTA submissions: Deliver high-quality HTA dossiers and responses on time and in line with

required standards.

Achievement of patient access and reimbursement outcomes: Secure favourable reimbursement, listing, and positioning decisions for products.

Quality of HEOR evidence and economic models: Produce robust, relevant, and decision-ready HEOR evidence and economic analyses for payers and HTA bodies.

Effectiveness of cross-functional collaboration: Enable aligned and effective collaboration across functions to deliver access-related outcomes.

Operational excellence and compliance: Execute HEOR and HTA activities within agreed timelines, budgets, and compliance requirements.

Background:

Education:

- University degree in life sciences, health sciences, or business
- Advanced training in health economics or related field preferred

Languages:

- English (fluent)
- Local market language (desire)

Experience/Professional Requirement:

Functional Experience

- 5 years' experience in HEOR, HTA, market access, or related domain
- Experience supporting HTA submissions and payer evaluations
- Exposure to national healthcare systems and reimbursement processes
- Experience across product lifecycle, including launch preparation

Functional Capabilities

- Development or oversight of economic models and value dossiers
- Evidence generation, data interpretation, and analytical problem solving
- Project management with multiple stakeholders and suppliers
- Clear written and verbal communication of scientific and economic topics

Leadership Skills

- Ability to lead cross-functional teams without direct authority
- Strategic thinking with strong customer and payer focus
- Influencing skills in matrix and cross-cultural environments
- High standards of accountability, integrity, and collaboration

Role Requirements

Division

DIV_IM

Business Unit

Marketing

Location

LOC_KZ

Site

Kazakhstan

Company / Legal Entity

KZ03 (FCRS = KZ003) Novartis Kazakhstan LLP

Functional Area

FCT_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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