

Field Access Manager (Cairo/Delta)

Job ID

REQ-10087450

Sep 14, 2026

LOC_EG

About the Role

Major Accountabilities:

- Develop and execute access strategies that expand patient access to priority medicines across key healthcare accounts.
- Partner with hospitals, payers, and healthcare stakeholders to secure reimbursement and formulary inclusion.
- Identify access barriers and implement effective solutions that support sustainable product uptake.
- Lead access discussions and negotiations to achieve optimal pricing, positioning, and access outcomes.
- Build trusted stakeholder relationships and generate insights that strengthen access strategies.
- Collaborate cross-functionally to deliver successful launch, lifecycle, and healthcare system readiness initiatives.
- Monitor account performance, maintain accurate reporting, and ensure compliance with all policies and regulations.

Requirements

- University degree in life sciences, pharmacy, health economics, or a related discipline.
- Experience in market access, healthcare access, or a related healthcare environment.
- Proven experience working with hospitals, payers, or regional healthcare stakeholders.
- Strong understanding of healthcare systems, reimbursement pathways, and access processes.
- Demonstrated ability to influence stakeholders and lead complex negotiations.
- Excellent collaboration, execution, and compliance-focused mindset in cross-functional environments.

Role Requirements

Division

DIV_IM

Business Unit

Development

Location

LOC_EG

Site

Mansoura

Company / Legal Entity

EG02 (FCRS = EG002) Novartis Pharma S.A.E

Alternative Location 1

LOC_EG

Functional Area

FCT_SA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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