

Field Access Manager

Job ID

REQ-10082017

Sep 01, 2026

LOC_GB

About the Role

Key Responsibilities

- Develop and execute access strategies that expand patient access to priority medicines across key healthcare accounts.
- Partner with hospitals, payers, and healthcare stakeholders to secure reimbursement and formulary inclusion.
- Identify access barriers and implement effective solutions that support sustainable product uptake.
- Lead access discussions and negotiations to achieve optimal pricing, positioning, and access outcomes.
- Build trusted stakeholder relationships and generate insights that strengthen access strategies.
- Collaborate cross-functionally to deliver successful launch, lifecycle, and healthcare system readiness initiatives.
- Monitor account performance, maintain accurate reporting, and ensure compliance with all policies and regulations.

Essential Requirements

- University degree in life sciences, pharmacy, health economics, or a related discipline.
- Experience in market access, healthcare access, or a related healthcare environment.
- Proven experience working with hospitals, payers, or regional healthcare stakeholders.
- Strong understanding of healthcare systems, reimbursement pathways, and access processes.
- Demonstrated ability to influence stakeholders and lead complex negotiations.
- Excellent collaboration, execution, and compliance-focused mindset in cross-functional environments.

Desirable Requirements

- Advanced degree in health economics, healthcare management, or a related discipline.
- Experience supporting pharmaceutical product launches and market access initiatives.

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives. Every day, our teams work to address some of the world's most challenging healthcare needs and help patients access innovative treatments. At Novartis, you'll be empowered to bring your ideas to life, collaborate with talented colleagues across the globe, and make a meaningful difference for patients, healthcare systems, and society. Join us and help shape a future where more patients can access the medicines they need.

Role Requirements

Primary location salary range

£69,440.00 - £128,960.00

Division

DIV_IM

Business Unit

Sales

Location
LOC_GB
Site
Field Force (England / Wales)
Company / Legal Entity
GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.
Functional Area
FCT_MA
Job Type
Full time
Employment Type
Regular
Shift Work
No
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