

## (高级) 地区经理

Job ID

REQ-10085035

Sep 04, 2026

LOC\_CN

### About the Role

负责辖区业务发展及团队管理，带领团队依法依规开展药品信息传递和学术沟通，确保业务活动符合国家法律法规及公司合规要求。通过业务规划、团队辅导、绩效管理和跨职能协作推动区域业务发展，持续提升团队专业能力和执行质量。培养和发展人才，建设高敬业度团队，践行诺华“求知、赋能、诚信、激发”的价值观，发挥影响力、赋能团队成长，为患者创造更大价值。

### Role Requirements

Division

DIV\_IM

Business Unit

Sales

Location

LOC\_CN

Site

Liaocheng (Shandong Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT\_SA

Job Type

Full time

Employment Type

Regular (Sales Manager)

Shift Work

No

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