

# Value & Access and PA Head, Levant

Job ID

REQ-10084745

Aug 04, 2026

LOC\_JO

## About the Role

Major Accountabilities:

- Maintain the Integrated Product Access strategy throughout the product lifecycle which clearly articulates the product strategy and differentiation most relevant to payers (e.g., well-defined target population, clinical endpoints, comparators, outcome measures, utility instruments, Health Economics data), patients, and HCS stakeholders worldwide.
- Support countries for their payer negotiations.
- Timely delivery of the materials in support of countries
- Ensure Access input is reflected in TPPs, clinical programs (including IEPs), BD&L assessments, asset maximization and indication sequencing
- Identify evidence, in addition to registration studies, required to meet the needs of medical experts and institutions involved in reimbursement & access decisions for key geographies.
- Collaborate with the HEOR & PCO team to ensure full integration of adequate HEOR/evidence deliverables in high quality cross-franchise strategy.
- Manage Access community and budgets
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- Distribution of marketing samples (where applicable)

Key performance indicators:

- Reimbursement/listing status, price versus targets, time to reimbursement/access
- Revenue, market availability/access
- Management of relevant local systems and processes to secure optimal patient access

## Role Requirements

Division

DIV\_IM

Business Unit

General Management

Location

LOC\_JO

Site

Jordan

Company / Legal Entity

JOP0 (FCRS = CH024) NPHS RO Jordan

Functional Area

FCT\_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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