

Manager, Market Access-V&A

Job ID

REQ-10083777

Jul 19, 2026

LOC_IN

About the Role

Key responsibilities:

- Develop optimal knowledge and experience in V&A / HTA / PMA
- Develop and maintain the qualitative and/or quantitative deliverables as per the stakeholder requirements in accordance with the agreed standard process and timelines, independently for assigned projects
- Liaise with stakeholders on project schedule/planning of deliverables
- Ensure that the new associates/junior colleagues deliver quality deliverables by providing guidance and performing QC/review
- Support early access analytics and strategy for pipeline (pre-TDP) assets, including market, access, pricing, and reimbursement hypotheses translating early asset data and market uncertainty into clear, actionable insights, decision-support materials, and access strategy frameworks
- Conduct payer and HTA landscape assessments, analog reviews, and benchmark analyses to identify access risks and opportunities across key markets.
- Support pricing, reimbursement, and access considerations to inform BD&L activities and target product profiles
- Help develop assumptions for forecasting, including epidemiology, patient flows, competition, and pricing and reimbursement scenarios
- Deliver ad-hoc and cross-functional requests and activities
- Support the development of additional guidance and training materials (i.e. checklists, QA processes etc.)
- Contribute to the continual improvement of the assigned deliverables and the guidance template
- Develop long-term, peer-level relationships with key clients
- Train, coach, mentor and ensure functional development of new associates/junior colleagues within V&A team
- Comply with and support group's project management tool, standards and policies
- Maintains records for all assigned projects including archiving
- Maintains audit, SOP and training compliance

Essential Requirements:

- Attend all mandatory trainings
- Support V&A (especially PMA) deliverables meeting quality and timelines standards (as guided / defined by senior members)
- Timely delivery of good quality of assigned deliverables and tasks
- Contribution to decision-support frameworks and strategic recommendations
- Quality, clarity and actionability of early asset access insights
- Client satisfaction with quality of services provided
- Delivery of activities through independent work
- Ability to operate effectively in a matrix environment
- Ability to manage multiple projects across therapeutic areas and stakeholders
- Train, coach, and mentor new associate
- Support the enhancement of existing services / deliverables

Job Dimensions

- Number of associates: Direct 0
- Financial responsibility (budget, cost, sales etc.): Not applicable

- Impact on the organization: Essential contribution for improvement of overall effectiveness of the business

Desirable Requirements:

Education (minimum):

- Undergraduate degree in a relevant scientific discipline plus graduate degree (Masters or PhD) in relevant discipline (including health economics, epidemiology, health services research, public health, or business management)

Languages:

- Proficiency in 'English' is a pre-requisite; while knowledge of other in-scope country languages would be an advantage

Experience:

- Pharmaceutical domain knowledge
- MS-Office skills (MS-Excel, MS-Word, and MS-Power-point)
- 6-8 years conducting PMA analytics, situation analysis, or health economic and outcomes research (HE&OR) for pharmaceutical products in pharma industry, contract research organization, or academic institute; or experience in a closely related discipline within the pharma industry (e.g. clinical research, statistics, epidemiology, pricing analytics)
- Ability to work, prioritize, and drive projects independently

Commitment to Diversity and Inclusion / EEO paragraph:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Role Requirements

Division

DIV_IM

Business Unit

Marketing

Location

LOC_IN

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

FCT_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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