

Sales Representative, Oncology- Delta

Job ID

REQ-10082623

Aug 05, 2026

LOC_EG

About the Role

Major accountabilities:

- Drive competitive sales growth by identifying, prioritizing, and engaging high-potential healthcare professionals and key stakeholders.
- Build strong, trusted customer relationships through value-based conversations across in-person and virtual channels.
- Personalize customer engagement plans using insights, data, available content, and customer preferences.
- Develop deep customer understanding and translate feedback into actions that create value and exceed expectations.
- Partner compliantly with cross-functional teams to address unmet customer and patient needs.
- Establish effective relationships with opinion leaders and medical influencers to support better patient outcomes.

Requirements:

- Degree in Science, Pharmacy, Business, or a related field.
- Sales experience in healthcare, pharmaceuticals, or a related business.
- Experience in Oncology highly desired
- Strong customer focus with the ability to build trusted relationships with healthcare professionals and stakeholders.
- Good understanding of market dynamics, customer needs, and the evolving healthcare environment.
- Strong communication, planning, collaboration, and stakeholder engagement skills.
- Fluency in English and Arabic language

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Novartis is a proud member of the [ILO Global Business and Disability Network](#) and the [Valuable 500](#), promoting the inclusion of people with disabilities in workplaces around the world. We also collaborate with international partners, such as [Disability:IN](#), [Purple Space](#), and [Business Disability Forum](#) to identify and develop best practice solutions to enable people with disabilities to participate as equal members of our organization.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Marketing

Location

LOC_EG
Site
New Cairo
Company / Legal Entity
EG02 (FCRS = EG002) Novartis Pharma S.A.E
Alternative Location 1
LOC_EG
Functional Area
FCT_SA
Job Type
Full time
Employment Type
Regular (Sales)
Shift Work
No
[Apply to Job](#)

Job ID
REQ-10082623

Sales Representative, Oncology- Delta

[Apply to Job](#)

Source URL: <https://jobapi.novartis.com/req-10082623-sales-representative-oncology-delta>

List of links present in page

1. <https://jobapi.novartis.com/req-10082623-sales-representative-oncology-delta>
2. <http://www.businessanddisability.org/members/>
3. <https://www.thevaluable500.com/members>
4. <https://disabilityin.org/>
5. <https://www.purplespace.org/>
6. <https://businessdisabilityforum.org.uk/>
7. <https://www.novartis.com/about/strategy/people-and-culture>
8. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
9. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-Cairo/Sales-Representative--Oncology_REQ-10082623-1
10. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-Cairo/Sales-Representative--Oncology_REQ-10082623-1