

Director, Precision Health Advanced Capabilities Lead

Job ID

REQ-10084990

Aug 04, 2026

LOC_US

About the Role

Key Responsibilities:

- Own the enterprise strategy and roadmap for Precision Health advanced capabilities and EMR informatics across therapeutic areas, ensuring alignment with business priorities, portfolio needs, and long-term innovation goals across digital health, diagnostics, decision support, data partnerships, and site-of-care technology enablement.
- Drive prioritization of capability investments through governance processes, clear decision frameworks, and cross-functional alignment with Legal, Compliance, Privacy, Medical, Regulatory, Procurement, and other key stakeholders.
- Develop and apply structured frameworks to assess solutions and partnerships based on value, customer relevance, feasibility, scalability, implementation complexity, risk, and sustainability.
- Partner with external vendors and ecosystem stakeholders to evaluate, select, and advance solutions that can deliver broader-scale impact at the site of care.
- Work closely with the Precision Health Field Leader and cross-functional partners to identify unmet needs, translate field and market insights into clear problem statements, and co-create innovative, technology-enabled solutions.
- Lead the end-to-end design, pilot, evaluation, and scaling of decision-support and other site-of-care solutions, including defining success metrics, monitoring performance, and recommending expansion, refinement, or discontinuation.
- Anticipate emerging trends and innovations across Precision Health and related markets, identifying whitespace opportunities and shaping strategies that strengthen Novartis' competitive differentiation and position as a partner of choice.
- Synthesize customer, field, analytics, and market insights to identify care gaps and workflow barriers, and lead or support external scouting efforts to source high-potential solutions and partners.
- Serve as a key cross-functional connector across Precision Health, Medical, Commercial, Market Access, Data and Digital, Legal, Compliance, Procurement, and external partners to align priorities and accelerate execution.
- Define KPIs, build business cases, and ensure successful initiatives are scalable, repeatable, and embedded into enterprise ways of working where appropriate.
- Leverages AI tools to streamline tasks, generate content, and support decision-making, demonstrating practical fluency in prompting, interpreting, and refining AI outputs to improve work quality and efficiency.
- Lead development of informatics-enabled approaches to clinical trial acceleration through collaboration with provider research informatics teams, EHR vendors, and real-world data partners

Essential Requirements:

- Education: Bachelor's degree required. Advanced degree preferred.
- 8+ years of experience in healthcare/pharma/diagnostics/health informatics/technology.
- 3+ years' experience in a digital health business development role(s).
- Prior experience & expertise in project management, tech partnerships, 3rd party data partnerships inclusive of clinical decision support, diagnostic or tech partnership alliance and therapeutic delivery.
- Proven track record in meeting objectives aligned to cross-functional partnership and shared priorities across therapeutic areas.
- Strategy and Operations, Training Experience, External Partnership and/or BD&L experience, Customer Solutions/Customer Experience.
- Demonstrates strong data literacy and applies digital and AI-enabled thinking strategically and responsibly to improve decision speed, commercial outcomes, and competitive advantage, while modeling effective AI use across the team,

embedding AI tools into workflows, guiding responsible AI practices, and fostering experimentation and continuous learning.

Desirable Requirements:

- People leadership experience preferred

Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500 and \$344,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IU

Business Unit

Marketing

Location

LOC_US

Site

Remote Position (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

LOC_US

Functional Area

FCT_MM

Job Type

Full time

Employment Type

Regular

Shift Work

No

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