

Medical Science Liaison Lead, Oncology

Job ID

REQ-10084481

Jul 29, 2026

LOC_CA

About the Role

Key responsibilities

- Lead, develop, and coach a high-quality Field Medical team of MSLs, ensuring clear priorities, strong planning, and consistent execution of field medical activities.
- Translate country Oncology medical strategy into prioritized field execution plans, aligning Medical Expert engagement, scientific education, and account priorities with strategic medical objectives.
- Identify, map, prioritize, and engage Medical Experts and key accounts, strengthening external scientific relationships and advancing advocacy strategies for new assets and indications.
- Bring actionable field insights back to Medical Affairs and cross-functional partners to inform country medical strategy, evidence planning, and broader business priorities.
- Support scientific exchange by responding appropriately to unsolicited medical inquiries and serving as a trusted medical resource for internal stakeholders and external experts.
- Contribute to clinical trial execution, clinical research programs, investigator-initiated trials, and evidence-generation opportunities in partnership with Clinical Operations and Medical Affairs.
- Build effective cross-functional collaboration with Commercial, Access, Compliance, Pharmacovigilance, Medical Information, and other partners while maintaining the independence and integrity of Medical Affairs.
- Ensure compliance excellence, including timely reporting of adverse events, technical complaints, and special scenarios, and reinforce strong operational discipline across field activities.
- Monitor team performance and impact, ensuring field medical execution delivers measurable value against engagement priorities, advocacy strategy, and country medical objectives.

Essential Requirements

- Strong scientific or medical foundation, relevant field medical experience, and excellent English communication skills, with the ability to operate credibly in a field-based Oncology medical role.
- High scientific credibility with Medical Experts, including the ability to engage in meaningful scientific exchange and represent Medical Affairs with confidence.
- Proven ability to lead, coach, mentor, and develop MSLs or field medical colleagues, with strong talent development and performance management mindset.
- Strategic thinking and business acumen, with the ability to convert medical strategy into clear field priorities and high-impact execution plans.
- Strong cross-functional collaboration skills across Medical Affairs, Commercial, Access, Clinical Operations, Compliance, Pharmacovigilance, and Medical Information.
- Excellent communication, influencing, and stakeholder management skills, including the ability to act as a bridge between field execution, external engagement, and country strategy.

- Sound compliance judgment and operational discipline, with the ability to uphold high standards in external engagement, reporting, and medical governance.
- Learning agility and leadership potential to quickly build product-specific depth, understand internal Novartis processes, develop local stakeholder networks, and strengthen evidence-generation workflows.

At Novartis Canada, we are determined to be a valued partner and advocate, with a deep understanding of patient needs along the entire care journey – from drug development, to diagnosis, to access and beyond. Part of the way we are doing this is by leveraging data, technology, and partnerships.

Research & Development: we focus on four core therapeutic areas: Cardiovascular, Renal & Metabolic, Immunology, Neuroscience and Oncology. We also develop and deliver treatments through other promoted and established brands, which today are helping millions of patients. Over the last three years, our average annual research and development investment in Canada was over \$30 million, and we conduct clinical trial research in every region throughout Canada.

Commitment to Diversity and Inclusion: Novartis is committed to building outstanding, inclusive work environment and diverse team's representatives of the patients and communities we serve.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Development

Location

LOC_CA

Site

Field Non-Sales (Canada)

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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