

Medical Manager Hematology - ACC Cluster

Job ID

REQ-10081090

Jul 24, 2026

LOC_PA

About the Role

#LI-Hybrid

Location: Panama (responsible for the Andean, Central America, and Caribbean regions).

Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

Key responsibilities

- Lead high-quality scientific engagement with healthcare professionals and Medical Experts, fostering credible, peer-to-peer dialogue grounded in evidence and patient needs.
- Design and deliver impactful medical education initiatives, including congress activities, scientific events, and learning programs aligned with therapeutic priorities.
- Build and maintain strong, trust-based relationships with key external stakeholders, including KOLs, rising experts, and scientific societies.
- Generate and translate actionable insights from scientific interactions into strategic inputs that shape therapeutic area priorities and medical plans.
- Contribute to evidence generation by supporting research activities, feasibility assessments, and scientific publication initiatives.
- Partner with cross-functional teams to ensure aligned execution of medical strategies and maximize patient and business impact.
- Support market access readiness by integrating clinical and patient-relevant evidence into strategic discussions and dossiers.
- Represent Novartis as a credible scientific leader at congresses, advisory boards, and external forums.
- Ensure all activities, materials, and engagements comply with medical governance, ERC requirements, and local regulations.

Essential Requirements

- Advanced degree in life sciences; fluency in English and Spanish; solid experience in Medical Affairs or related roles.
- Strong scientific credibility with the ability to engage confidently in high-level peer-to-peer discussions with HCPs and experts.
- Proven ability to interpret clinical data, simplify complex evidence, and communicate scientific insights effectively.
- Deep understanding of medical governance, compliance standards, and ethical requirements.
- Strong capability to build and sustain trusted external relationships within the medical community.
- Excellent collaboration and stakeholder management skills across diverse, cross-functional teams.
- Strategic mindset with the ability to translate insights into impactful medical actions.
- High level of professionalism, autonomy, and commitment to scientific excellence.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here:

<https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: Competitive salary, annual bonus, life insurance, home office policy (home office 2x a week), retirement and wellbeing plans, flexible working arrangements, birthday day-off, parental leave, subsidized dining facilities, health

insurance, employee recognition platform, Gympass, employee resource groups and virtual self-development tools.

If you want to learn more about our benefits, you can access the Novartis Life Handbook:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Careers: <https://www.novartis.com/careers>

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Research

Location

LOC_PA

Site

Panama

Company / Legal Entity

PA13 (FCRS = PA013) Novartis Panama, S.A.

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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