

(高级) 医药代表 / (资深) 产品专员

Job ID

REQ-10082234

Jun 30, 2026

LOC_CN

About the Role

主要职责：

- 保证每月拜访规定数量的目标客户和组织产品学术推广会，配合公司大型学术活动
- 建立完善的客户管理体系，提高客户服务质量
- 及时、准确执行报告系统，及时汇报工作的进展，及时反馈市场信息
- 配合地区经理的协同拜访
- 完成地区经理或者大区经理指派的工作任务
- 积极参与和推进合规项目，以身作则，传递合规文化。遵守所覆盖或拜访的医疗机构颁布的与医药代表或医药企业相关人员有关的规章制度
- (高级医药代表, 产品专员及资深产品专员在上述职责的基础上要完成如下任务)
- 协助地区经理给新入职的新代表熟悉客户、市场、公司报告系统及相关政策等进行帮助和辅导

基本要求：

- 需符合医药代表备案管理规定的专业与学历，以及从业资格要求
- 相关岗位工作经验
- 高级医药代表/产品专员/资深产品专员要能通过公司的相关资质认证，能力和绩效符合公司对于岗位的要求，合规意识强
- 基本的口头英语表达能力

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Sales

Location

LOC_CN

Site

Jinan (Shandong Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT_SA

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

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