

SSO Country Manager (Satellite Country)

Job ID

REQ-10077417

Jun 22, 2026

LOC_BE

About the Role

Key Responsibilities:

- Implements country clinical operations strategies to deliver portfolio and trial execution objectives in alignment with Study & Site and local business priorities
- Ensures Country trial site selection, activation, enrolment, resource allocation, timelines and budget commitments are delivered per established trial objectives
- Builds and maintains effective site relationship management to ensure site performance and delivery of quality monitoring
- Ensures delivery of high-quality data and compliance with clinical standards, applicable regulations, and company procedures
- Identifies, escalates, and resolves operational issues, including support for audits, inspections, and implementation of corrective actions
- Drives adherence to quality standards and ensures consistent implementation of processes and best practices across country operations
- Acts as primary point of contact for FSP/external vendors, ensuring overall quality and performance, including escalation and follow-up of non-performance
- Ensures appropriate allocation and effective utilization of resources to deliver country portfolio objectives
- Manages country budget and productivity in line with targets and supports continuous improvement and implementation of global processes and tools

Essential Requirements:

- Bachelor's Degree in life sciences required
- Fluent in both written and spoken English
- Minimum 8 years' experience in clinical research - planning/executing and/or monitoring clinical trials with minimum 4 years in a people management role
- Expert understanding of all aspects of clinical drug development with particular emphasis on trial execution and monitoring
- Thorough understanding of the international aspects of drug development process, including expert knowledge of international standards (GCP/ICH), health authorities (FDA/EMA), local/National Health Authorities regulations and Novartis standards Competencies:
- Leadership, strategic thinking and matrix management skills; Established track record of leading successful teams
- Excellent negotiation and conflict resolution skills; excellent organisational, interpersonal skills with extensive networking expected
- Excellent communicator and presenter (oral and written), ability to communicate to Sr. Leaders

Preferred Requirements:

- Advanced Degree in life sciences or business

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs

that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range

€83,600.00 - €155,200.00

Division

DIV_GD

Business Unit

Development

Location

LOC_BE

Site

Brussels

Company / Legal Entity

BE03 (FCRS = BE003) Novartis Pharma nv-sa

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10077417

SSO Country Manager (Satellite Country)

[Apply to Job](#)

Source URL: <https://jobapi.novartis.com/req-10077417-sso-country-manager-satellite-country>

List of links present in page

1. <https://jobapi.novartis.com/req-10077417-sso-country-manager-satellite-country>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Brussels/SSO-Country-Manager--Satellite-Country-_REQ-10077417-1
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Brussels/SSO-Country-Manager--Satellite-Country-_REQ-10077417-1