

Sales Representative Prostate Cancer

Job ID

REQ-10079430

May 28, 2026

LOC_MX

About the Role

Sales Representative - Prostate Cancer - RLT

Main responsibilities:

- Roles based in Mexico City, Guadalajara, Monterrey, León, Tijuana
- Lead the orchestration of complex customer journeys, aligning multiple stakeholders across the healthcare ecosystem
- Build and maintain high-value partnerships with healthcare professionals (HCPs) and key stakeholders
- Deliver customer-centric experiences by understanding needs and the broader healthcare environment
- Leverage data and insights to prioritize accounts, anticipate opportunities, and adapt strategies dynamically
- Share customer insights internally to inform campaigns, content, and engagement strategies
- Collaborate with cross-functional teams to design solutions addressing unmet patient and customer needs
- Operate with integrity, transparency, and strong ethical standards in all interactions
- Demonstrate strategic thinking and business acumen, connecting market dynamics with execution
- Exhibit strong stakeholder engagement, influencing diverse actors to drive actionable outcomes
- Possess relevant experience in healthcare customer-facing or B2B roles, with a strong plus: experience in the prostate cancer market

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Marketing

Location

LOC_MX

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

FCT_SA

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

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