

Executive Director M&A Transactions

Job ID

REQ-10078730

May 27, 2026

LOC_CH

About the Role

Key Responsibilities

- Lead end-to-end execution of complex mergers and acquisitions transactions from strategy through closing
- Define deal strategies, governance plans, timelines, and engagement approaches with target companies
- Drive collaboration across legal, finance, tax, diligence, and commercial teams globally
- Oversee due diligence processes, ensuring rigorous evaluation of risks, value, and strategic fit
- Lead negotiation of transaction terms, balancing commercial value with long-term strategic priorities
- Prepare and present decision frameworks to executive leadership
- Ensure smooth transition from deal approval to integration, safeguarding value realization and strategic intent

Essential Requirements

- Extensive experience leading end-to-end mergers and acquisitions transactions across multiple deal types and regions
- Strong financial expertise, including valuation, financial modelling, and scenario planning
- Proven ability to align transactions with corporate strategy and long-term growth objectives
- Deep understanding of regulatory frameworks, competition law, and transaction governance processes
- Demonstrated ability to lead and influence complex, cross-functional teams at senior levels
- Exceptional communication skills, with experience engaging executive stakeholders
- Experience within the pharmaceutical or healthcare industry

Desirable Requirements

- Advanced degree in business, finance, or life sciences
- Medical or scientific background and experience is preferred

Benefits: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation: Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to inclusion.switzerland@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_SG

Business Unit

Finance

Location

LOC_CH

Site

Basel (City)

Company / Legal Entity

C010 (FCRS = CH010) Novartis International AG

Functional Area

FCT_BS

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10078730

Executive Director M&A Transactions

[Apply to Job](#)

Source URL: <https://jobapi.novartis.com/req-10078730-executive-director-ma-transactions>

List of links present in page

1. <https://jobapi.novartis.com/req-10078730-executive-director-ma-transactions>
2. <mailto:inclusion.switzerland@novartis.com>
3. <https://www.novartis.com/about/strategy/people-and-culture>
4. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Basel-City/Executive-Director-M-A-Transactions_REQ-10078730-2
6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Basel-City/Executive-Director-M-A-Transactions_REQ-10078730-2