

## (高级) 地区经理

Job ID

REQ-10079187

May 27, 2026

LOC\_CN

### About the Role

Major Accountabilities

~ Liderar y hacer crecer el negocio

Key Performance Indicators

~ Se completará a nivel local, sobre la base de la orientación que se derivará de los resultados del Consejo de Gestión del Desempeño de la Participación sobre el Terreno del IMI.

Work Experience

~NA

Skills

~Liderazgo

~Administración

~Comunicación Profesional

~Coaching

~Tutoría

~Gestión del cambio

~Colaboración

~Trabajo en equipo

~Habilidad analítica

~Habilidades de resolución de problemas

~Gestión de la complejidad

~Sector Sanitario

~Excelencia Comercial

~Ética

~Conformidad

Language

Inglés

### Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IM

Business Unit

Sales

Location

LOC\_CN

Site

Shanghai (Shanghai)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT\_SA

Job Type

Full time

Employment Type

Regular (Gerente de Ventas)

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10079187

**(高级) 地区经理**

[Apply to Job](#)

---

**Source URL:** <https://jobapi.novartis.com/req-10079187-gaojidequjingli-es-es>

**List of links present in page**

1. <https://jobapi.novartis.com/req-10079187-gaojidequjingli-es-es>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. [https://www.novartis.com/sites/novartis\\_com/files/novartis-life-handbook.pdf](https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf)
4. <https://www.moseeker.com>
5. <https://www.moseeker.com>