

VP, M&A Transactions

Job ID

REQ-10072526

May 22, 2026

LOC_US

About the Role

Key Responsibilities

- Lead the full strategic and execution agenda for major acquisitions and divestments, from deal shaping through signing and closing.
- Advise and influence senior leadership on transaction strategy, valuation, risk, and capital deployment, partnering closely with finance, legal, tax, diligence, research, development, and commercial leaders.
- Direct complex cross-functional workstreams in competitive environments, ensuring clear decision-making and high-quality materials for executive committees and the Board.
- Oversee corporate diligence, governance, and approval processes, while supporting post-signing diligence, integration readiness, and strategic knowledge transfer.
- Develop internal transaction capability through leadership of a small team of direct reports, mentoring junior deal leaders, and maintaining strong relationships with external advisors and market participants.

Required Experience

- A proven track record (10+ years) of leading complex, end-to-end M&A transactions across multiple structures, sectors, and geographies.
- Deep experience in corporate strategy, valuation, financial modelling, scenario analysis, and value creation assessment.
- Strong judgement in evaluating and managing strategic, financial, operational, legal, and regulatory risk in high-stakes transactions.
- Credibility and presence to lead large, senior cross-functional teams and operate effectively with executive stakeholders and boards.
- An academic background in life sciences is preferred, with an advanced degree viewed favourably.

Novartis Compensation Summary:

The salary for this position is expected to range between \$274,400.00 and \$426,000.00 USD per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs

that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_SG

Business Unit

Strategic Planning & BD&L

Location

LOC_US

Site

Cambridge (Massachusetts)

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Alternative Location 1

LOC_US

Functional Area

FCT_BS

Job Type

Full time

Employment Type

Regular

Shift Work

No

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