

## (高级) 地区经理

Job ID

REQ-10077998

May 13, 2026

LOC\_CN

### About the Role

Major Accountabilities

~ 领导和发展业务

Key Performance Indicators

~根据 IMI 现场参与绩效管理委员会成果的指导，在地方一级进行填充。

Work Experience

~NA

Skills

~领导

~管理

~专业沟通

~辅导

~指导

~变更管理

~协作

~团队合作

~分析能力

~解决问题的能力

~复杂性管理

~医疗保健行业

~商业卓越

~伦理学

~合规

Language

英语

### Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division  
DIV\_IM  
Business Unit  
Sales  
Location  
LOC\_CN  
Site  
Hangzhou (Zhejiang Province)  
Company / Legal Entity  
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd  
Functional Area  
FCT\_SA  
Job Type  
Full time  
Employment Type  
正式 ( 销售经理 )  
Shift Work  
No  
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