

## (高级) 地区经理

Job ID

REQ-10077998

May 13, 2026

LOC\_CN

### About the Role

Major Accountabilities

~ Diriger et développer l'entreprise

Key Performance Indicators

~ À remplir au niveau local, sur la base des orientations qui découleront des résultats du Conseil de gestion de la performance de l'engagement sur le terrain de l'IMI.

Work Experience

~NA

Skills

~Leadership

~Gestion

~Communication professionnelle

~Coaching

~Mentorat

~Gestion du changement

~Collaboration

~Travail d'équipe

~Compétences analytiques

~Compétences en résolution de problèmes

~Gestion de la complexité

~Secteur de la santé

~Excellence commerciale

~Éthique

~Conformité

Language

Anglais

### Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IM

Business Unit

Sales

Location

LOC\_CN

Site

Hangzhou (Zhejiang Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT\_SA

Job Type

Full time

Employment Type

CDI (Responsable des ventes)

Shift Work

No

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