

## (高级) 地区经理

Job ID

REQ-10077998

May 13, 2026

LOC\_CN

### About the Role

Major Accountabilities

~ Liderar y hacer crecer el negocio

Key Performance Indicators

~ Se completará a nivel local, sobre la base de la orientación que se derivará de los resultados del Consejo de Gestión del Desempeño de la Participación sobre el Terreno del IMI.

Work Experience

~NA

Skills

~Liderazgo

~Administración

~Comunicación Profesional

~Coaching

~Tutoría

~Gestión del cambio

~Colaboración

~Trabajo en equipo

~Habilidad analítica

~Habilidades de resolución de problemas

~Gestión de la complejidad

~Sector Sanitario

~Excelencia Comercial

~Ética

~Conformidad

Language

Inglés

### Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IM

Business Unit

Sales

Location

LOC\_CN

Site

Hangzhou (Zhejiang Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT\_SA

Job Type

Full time

Employment Type

Regular (Gerente de Ventas)

Shift Work

No

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