

(高级) 医药代表 / (资深) 产品专员

Job ID

REQ-10077761

May 27, 2026

LOC_CN

About the Role

Major Accountabilities

- ~ 支持实现销售目标
- ~ 支持销售和营销沟通和通话
- ~ 作为实习销售代表工作
- ~ 支持销售团队组织的活动的实施
- ~ 支持维护关键客户和客户关系管理
- ~ 根据诺华行为准则展示行为。
- ~ 收到后 24 小时内报告与诺华产品相关的技术投诉/不良事件/特殊情况
- ~ 营销样本的分发 (适用)

Key Performance Indicators

- 向相应团队提供的支持

Work Experience

~应届毕业生

Skills

- ~呼叫处理
- ~CRM (客户关系管理)
- ~客户需求
- ~顾客服务
- ~安装 (计算机程序)
- ~销售
- ~物理
- ~建立关系
- ~销售
- ~销售技巧

Language

英语

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Sales

Location

LOC_CN

Site

Zibo (Shandong Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT_SA

Job Type

Full time

Employment Type

正式 (销售)

Shift Work

No

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