

## (高级) 医药代表 / (资深) 产品专员

Job ID

REQ-10077761

May 27, 2026

LOC\_CN

### About the Role

#### Major Accountabilities

- ~ Podpora doseganju ciljnega prodajnega cilja
- ~ Podpora prodaji in trženju komunikacij in poklice
- ~ Delo kot predstavnik prodaje pripravnika
- ~ Podpora izvajanju dejavnosti, ki jih organizira prodajna ekipa
- ~ Podpora pri ohranjanju ključnih računov in upravljanju odnosov s strankami
- ~ Dokažite obnašanje v skladu z Novartis kodeksom ravnanja.
- ~ Poročanje o tehničnih pritožbah / neželenih dogodkih / scenarijih posebnih primerov, povezanih z Novartis izdelki v roku 24 ur po prejemu
- ~ Distribucija vzorcev trženja (kjer je primerno)

#### Key Performance Indicators

- ~ Podpora, kot je določeno v zadevni ekipi

#### Work Experience

- ~Sveži diplomant

#### Skills

- ~Obravnava klicev
- ~CRM (upravljanje odnosov s strankami)
- ~Zahteve strank
- ~Skrb za stranke
- ~Inštalacije (računalniški programi)
- ~Trgovanje
- ~Fizika
- ~Vzpostavljanje odnosov
- ~Prodaje
- ~Prodajne veščine

#### Language

Angleščina

### Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IM

Business Unit

Sales

Location

LOC\_CN

Site

Zibo (Shandong Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

FCT\_SA

Job Type

Full time

Employment Type

Redni sodelavec (prodaja)

Shift Work

No

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