

# TA Access Strategy Manager

Job ID

REQ-10077071

May 06, 2026

LOC\_IE

## About the Role

## Job description

### Key responsibilities

- Define and drive national access, pricing, and reimbursement strategies across products and the portfolio in line with brand priorities and lifecycle stages.
- Identify, evaluate, and prioritize Value & Access strategic choices that support commercial growth and sustainable access outcomes.
- Translate global access guidance into locally relevant strategies informed by healthcare system, policy, and payer dynamics.
- Embed Value & Access strategies into integrated brand, portfolio, and account plans through close cross-functional collaboration.
- Generate and deliver high-quality healthcare system, payer, and customer insights to inform portfolio and therapeutic area strategies.
- Monitor external policy, reimbursement, and market changes and integrate learnings into strategy adaptations.
- Collaborate and influence cross-functional stakeholders including Medical Affairs, Commercial, Finance, and Strategic Account teams.
- Build and maintain strong relationships with external stakeholders and represent the organization in access-related discussions and negotiations.
- Support lifecycle management activities including launches, line extensions, pricing reviews, contract renewals, and HTA updates.
- Monitor access performance and milestones using defined KPIs and contribute to continuous optimization and best practice sharing.

### Requirements

- University degree in life sciences, economics, or a related field, fluent English and local language, with 5–8 years of experience in market access, pricing, or reimbursement roles.
- Strong understanding of national pricing, reimbursement, and payer systems within the pharmaceutical or healthcare environment.
- Proven experience contributing to access, pricing, or payer negotiations at national or institutional level.
- Demonstrated experience supporting product launches and managing access activities across the full product lifecycle.
- Ability to translate clinical and economic evidence into compelling access value propositions, including collaboration with HEOR partners.
- Strong analytical, strategic, and problem-solving capabilities in complex healthcare system environments.
- Proven ability to influence and align cross-functional stakeholders without direct authority in matrix organizations.
- Effective communication and stakeholder management skills across internal teams and external decision makers.

### Role Requirements

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Division

DIV\_IM

Business Unit

General Management

Location

LOC\_IE

Site

Dublin (Country President Office (CPO))

Company / Legal Entity

IE02 (FCRS = IE002) Novartis Ireland Ltd

Functional Area

FCT\_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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