

Portfolio Strategy and Partnership Head - China

Job ID

REQ-10075923

Apr 23, 2026

LOC_CN

About the Role

Major accountabilities:

- Leads Supporting BR Due Diligence and Integration (20%)
 - 1) Coordinate China cross-functional due diligence team assignments within BR
 - 2) Advocate for China-specific considerations in global DD forums ensuring evaluations are conducted efficiently and to meet scientific expectations across Therapeutic Areas (TAs).
 - 3) Apply best practices and lessons learned from global integrations
 - 4) Assist TM and TCO heads to ensure clear role mapping, resource planning and risk mitigation across all line functions involved in a China integration
 - 5) Interface with both global and local BD&L, regulatory, and scientific stakeholders in all therapeutic areas including oncology to inform deal strategy and support effective execution
 - 6) Act as the TM due diligence and integration representative in China, facilitating comprehensive integration planning and execution following transaction completion.
- Driving TM China External Collaboration (80%)
 - 1) Lead and maintain external collaborations with hospitals identified as Early Clinical Center of Excellence (COE) for patient studies for TM, for example, organizing lessons learned meetings with major sites, scientific symposiums for new indications if needed
 - 2) Identify partners phase I sites or Clinical Research Organization (CROs) for upcoming clinical pharmacology studies, guild CROs to conduct Clinical Pharmacology (CP) studies based on Novartis standards
 - 3) Host senior global leaders' hospital visits for scientific and strategic engagement
 - 4) Organize trainings or scientific symposium in China to leverage Novartis expertise, and to engage China key opinion leaders in supporting TM projects in China
 - 5) liaison China Key Opinion Leads (KOLs) in relevant TAs with global experts for project/indication specific interactions (e.g. connect China KOLs with Novartis medical and scientific experts at international conferences to discuss upcoming projects)
 - 6) Attend relevant local medical and scientific conferences to learn about evolving innovations in China and build networks in China to support TM strategy implementation
 - 7) Act as a cultural and operational bridge between global teams and China-based functions, ensuring mutual understanding and alignment

Minimum Requirements:

- Advanced degree (PhD, MD, or equivalent) in life sciences or related field
- Fluent oral and written English and Mandarin
- Minimum 10 years of experience in global and/or local drug development
- Deep understanding of the China R&D and regulatory landscape
- Proven leadership in cross-functional, matrixed environments. Strategy mindset and self-motivation
- Strong communication, negotiation, and stakeholder management skills
- Minimum 5 years of people management experience
- Fluent in English and Mandarin
- DD and integration experiences are a plus

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_RE

Business Unit

Research

Location

LOC_CN

Site

Shanghai (Shanghai)

Company / Legal Entity

CN14 (FCRS = CN014) China Novartis Institutes for BioMedical Research Co., Ltd.

Functional Area

FCT_RD

Job Type

Full time

Employment Type

Regular

Shift Work

No

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