

Strategic Access Manager

Job ID

REQ-10072539

Apr 17, 2026

LOC_PE

About the Role

Key Responsibilities

- Lead the development and submission of patient access and reimbursement dossiers to local authorities.
- Design and execute the local patient access strategy aligned with healthcare system priorities.
- Analyze access data to generate insights that support pricing, reimbursement, and uptake decisions.
- Collaborate cross-functionally to accelerate time to market and expand patient access.
- Manage relationships with external stakeholders to support sustainable access solutions.
- Report technical complaints, adverse events, and special case scenarios within 24 hours, following internal processes.
- Manage compliant distribution of marketing samples where applicable, aligned with local regulations and company standards.

Essential Requirements

- Five to eight years of experience in market access or patient access within the healthcare or pharmaceutical sector.
- Strong understanding of the national healthcare system and the regulatory environment for medicines.
- Proven experience preparing and submitting reimbursement and patient access dossiers.
- Demonstrated people management experience and ability to lead in cross-functional environments.
- Strong negotiation, analytical, and data interpretation skills to support access and pricing decisions.
- Advanced English proficiency, with the ability to communicate scientific and economic topics clearly.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Division

DIV_IM

Business Unit

Sales

Location

LOC_PE

Site

Lima (Pharmaceuticals / GDD / CTS)

Company / Legal Entity

PE01 (FCRS = PE001) Novartis Biosciences Peru

Functional Area

FCT_MA

Job Type

Full time
Employment Type
Regular (Sales Manager)
Shift Work
No
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