

Access Strategy Manager

Job ID

REQ-10074108

Mar 30, 2026

LOC_CO

About the Role

Key Responsibilities

- Define and lead the local access strategy for the Oncology portfolio across product lifecycles.
- Convert access barriers into clear priorities that improve reimbursement, listing, and patient uptake.
- Translate clinical, economic, and real world evidence into compelling value propositions for payers.
- Develop and deliver pricing and reimbursement submissions with quality, consistency, and compliance.
- Proactively manage submission risks, dependencies, and timelines to accelerate access decisions.
- Build strategic relationships with payers, institutions, and decision makers to enable access.
- Partner cross functionally to embed access strategy into brand plans and improve performance through key metrics.

Essential Requirements

- Upper Intermediate English skills
- Experience leading market access strategy for innovative medicines within the Colombian healthcare system.
- Demonstrated expertise in pricing and reimbursement submissions, including quality and compliance standards.
- Ability to translate clinical and economic evidence into clear value propositions for payer audiences.
- Strong stakeholder management skills with payers, institutions, and public or private decision makers.
- Proven cross functional collaboration across medical, evidence generation, marketing, and commercial teams.
- Strong analytical skills to track access performance and convert insights into measurable improvements.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division

DIV_IM

Business Unit

Strategic Planning & BD&L

Location

LOC_CO

Site

Bogota (Pharmaceuticals / GDD / NTO / CTS)

Company / Legal Entity

CO01 (FCRS = CO001) Novartis de Colombia S.A

Functional Area

FCT_MA

Job Type

Full time

Employment Type

Regular

Shift Work

No

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