

# Senior Manager Field Capability Development – Spanish Speaker

Job ID

REQ-10066861

Feb 12, 2026

LOC\_IE

## About the Role

## Key Responsibilities

- Lead the design and implementation of commercial and medical excellence programs aligned with business objectives.
- Deliver key projects, impactful workshops and training sessions, both in-person and virtually.
- Collaborate with cross-functional teams to ensure successful project execution and adoption.
- Act as a trusted advisor to senior stakeholders, influencing strategic decisions.
- Mentor and develop junior team members to build a high-performing culture.
- Manage resources effectively to optimize financial and operational outcomes.
- Drive continuous improvement in project management and capability development processes.
- Monitor KPIs to ensure delivery of business impact and customer satisfaction.

## Essential Requirements

- Graduate degree in Life Sciences, Pharmacy, Medicine, or related field.
- Proven experience in commercial or medical excellence roles within pharma/healthcare.
- Proven leadership in complex projects and cross-functional team environments.
- Expertise in capability development and field force excellence strategies.
- Strong stakeholder engagement and influencing skills at senior levels.
- Experience designing and delivering impactful training and development programs.
- Ability to thrive in a matrix and geographically dispersed organization.
- Advanced training, coaching and facilitation skills
- Full proficiency in English and Spanish language skills.

## Desirable Requirements

- “Coaching/Coach the Coach” certification.

### Why Novartis?

Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Disclaimer\*: Some restrictions on flexible working options may apply and will be discussed during interview if applicable

### Benefits And Rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

#### Accessibility And Accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [diversity.inclusion\\_ch@novartis.com](mailto:diversity.inclusion_ch@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

#### Join Our Novartis Network

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>

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[Read our handbook \(PDF 30 MB\)](#)

Division

DIV\_IM

Business Unit

Marketing

Location

LOC\_IE

Site

Dublin (NOCC)

Company / Legal Entity

IE02 (FCRS = IE002) Novartis Ireland Ltd

Functional Area

FCT\_MM

Job Type

Full time

Employment Type

Regular

Shift Work

No

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6. <https://www.novartis.com/about/strategy/people-and-culture>
7. <https://talentnetwork.novartis.com/network>
8. <https://www.novartis.com/careers/benefits-rewards>
9. <https://www.novartis.com/about/strategy/people-and-culture>
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